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Publicity contact:

The Langford Group, Inc.

561-630-8075

Gale@LangfordGroupFL.com



Arlington®

Arlington Announces New Sales Representation in US & Canada

Scranton, PA... **Effective October 1, 2023** Arlington has announced the appointment of **new representatives** for three markets in the U.S. and Canada.

In the U.S. ...

Electrical Products Agency (EPA) of Indianapolis, IN (**Joel Van Treese**, President), will be handling Indiana, *except for the greater Chicago area in western Indiana*.

Flynn & Reynolds, Tewksbury, MA (**Dan Sciulli**, VP/Sales), has acquired **Mills Talbot Co**, the longtime Arlington representative for upstate New York. Mills Talbot will continue as Arlington's rep in this area, operating under the same name and management.

In Canada...

Desdowd, Inc. of Montreal, Quebec and **Theovine**, the current representative for Arlington in Quebec and parts of Ottawa, have merged. Beginning October 2, 2023, the company will do business as **Desdowd, Inc.**

All of these organizations are CPMR* certified by NEMRA (National Electrical Manufacturers Representatives Association.)

* *three-year executive education program for current and future rep firm owners and managers*

Arlington Industries, Inc. is a leading manufacturer of unique and innovative electrical and communications products.

For more information contact:

Jim Cortese, National Sales Manager

jcortese@aifittings.com

Arlington Industries Inc.

1 Stauffer Industrial Park

Scranton, PA 18517

800-233-4717, Ext 3055 • www.aifittings.com